## OEM Criteria

Date: 23/05/2018

To,

Office of General Manager – RSCDL,

Third Floor, Integrated Command and Control Centre,

Rajkot Municipal Corporation,

Nanamawa circle,

150’ Ring road,

Rajkot - 360005

RFP Ref: RSCDL/SMART CITY/05/2017-18 Dated 16/03/2018

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Dear Sir,

We…………………, (name and address of the manufacturer) who are established and reputed manufacturers of …………………………………… (name of the products) for ……. years of presence in India and having factories/development centers at…………………………… (addresses of manufacturing / development locations) do hereby confirm the following OEM criteria:

**2.28 Eligible Goods and Services, and OEM Criteria:**

For purposes of this Clause, the term “goods” includes commodities, raw material, machinery,

equipment, and industrial plants; and “related services” includes services such as insurance,

transportation, supply, installation, integration, and testing, commissioning, training, and

initial maintenance.

**With regards to below criteria, OEMs will certify the installation base and the project experience. This certificate shall be issued through the Global Headquarters and attested by the Indian office. Authority shall verify the claim of OEMs by using publicly available reports like IDC, IHS etc., in case there is any doubt of gross negligence**:

b. **Edge Level (Field) Switches -** Minimum installation base of 5,000 switches across globe as on 31/03/2017 and Should have been operational for at least 2 City/outdoor CCTV Surveillance projects (globally) for supporting minimum 1000 city/outdoor network devices (such as camera, controller etc.) each in last 3 years

c. **Other Switches and Routers -** OEMs who are amongst the top 5 for World-wide Market share in terms of Revenue as per. IDC / Similar organisation’s latest published quarterly report / presence in the latest Magic Quadrant by Gartner.

d. **Servers, Racks, Desktop PC and Workstations -** OEMs who are amongst the top 5 for world-wide market share in termsof revenue as per IDC / Similar organisation’s latest published quarterlyreport / presence in the latest Magic Quadrant by Gartner.

e. **Storage Solution -** OEMs who are amongst the top 5 for world-wide market share in terms of revenue as per IDC / Similar organisation’s latest published quarterly report / presence in the latest Magic Quadrant by Gartner.

f. We(OEM), confirm that registered service/support centre is existing or shall be established in India within 30 days of award of contract.

Adequate supporting documents pertaining to the above points, along with a summary compliance table, should be submitted in the technical proposal by the Bidder.

Yours faithfully,

(Name of the authorized signatory, Designation, Contact number & Address)